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## **A. Real Investments SA Strategic Investment Partnerships Report**

### **Registered Office:**

Boulevard des Philosophes 23,  
1205 Genève

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### **Company Profile**

A. REAL INVESTMENTS SA is a multi-sector investment firm based in Switzerland, with a mission to foster long-term, sustainable value across global markets. By focusing on strategic alliances, A. REAL INVESTMENTS SA brings together capital, innovation, and expertise from industry leaders to shape the future of finance, energy, digital infrastructure, and risk management.

At the core of A. REAL INVESTMENTS SA growth strategy is its selective partnership model joining forces only with institutions that offer proven operational strength, sectoral leadership, and a shared vision for future-oriented development.

Below is an in-depth look at our major strategic partners and the rationale behind each collaboration.

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## **Our Strategic Partners**

### **1. Generali Group**

**Sector:** Global Insurance & Asset Management

**Headquarters:** Trieste, Italy

#### **Why Generali?**

As one of Europe's largest insurance groups with over 190 years of history, Generali brings unmatched experience in underwriting, actuarial science, and investment-grade financial products.

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Generali due to their leadership in both retail and institutional insurance services across Europe, Asia, and Latin America.

**Strategic Fit:**

A. REAL INVESTMENTS SA collaborates with Generali to co-create innovative financial instruments including bespoke insurance linked securities, corporate pension models, and cross-border wealth preservation solutions. Generali's robust capital base and operational resilience allow A. REAL INVESTMENTS SA to confidently scale its exposure to insurance-backed investments.

**Shared Objectives:**

- Build innovative risk-sharing products
- Strengthen portfolio diversification through life and property insurance assets
- Support long-term pension strategies across Europe

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## 2. PetroChina

**Sector:** Energy, Oil & Gas

**Headquarters:** Beijing, China

**Why PetroChina?**

PetroChina is one of the largest energy companies in the world by revenue and reserves. A. REAL INVESTMENTS SA views PetroChina not only as a global energy leader but also as a key stakeholder in Asia's transition to sustainable and reliable energy sources.

**Strategic Fit:**

The partnership enables A. REAL INVESTMENTS SA to access high-value infrastructure investments in oil, gas, and LNG terminals as well as new opportunities in hydrogen and renewable energy exploration in Asia-Pacific. PetroChina's operational expertise in resource development provides A. REAL INVESTMENTS SA with a robust risk-managed entry into critical energy markets.

**Shared Objectives:**

- Invest in diversified energy infrastructure
- Accelerate clean energy initiatives in the Asia-Pacific corridor
- Ensure long-term energy portfolio resilience



### 3. Swiss Life

**Sector:** Insurance, Wealth & Pension Management

**Headquarters:** Zurich, Switzerland

#### Why Swiss Life?

Swiss Life is a leader in tailored life insurance and retirement planning in Europe, particularly in high-income and institutional client segments. Their deep actuarial and financial engineering expertise complements A. REAL INVESTMENTS SA vision to support financial longevity and security.

#### Strategic Fit:

This partnership focuses on integrating A. REAL INVESTMENTS SA investment strategies with Swiss Life's retirement and pension fund services, targeting both institutional and ultra-high-net-worth clients. A. REAL INVESTMENTS SA also benefits from Swiss Life's advanced data modeling and regulatory compliance

#### Shared Objectives:

- Develop pan-European pension solutions
- Co-manage life-cycle investment products
- Enhance wealth protection and intergenerational asset transfer models

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### 4. Vodafone Group

**Sector:** Telecommunications & Digital Services

**Headquarters:** London, United Kingdom

#### Why Vodafone?

Vodafone is a global telecommunications leader and a pioneer in digital connectivity. As economies digitize, A. REAL INVESTMENTS SA recognized the urgent need to align with a partner who leads in 5G, IoT (Internet of Things), and smart infrastructure making Vodafone a natural ally.

#### Strategic Fit:

A. REAL INVESTMENTS SA and Vodafone are jointly investing in digital infrastructure projects across Europe and MENA, with a focus on expanding smart city capabilities, rural internet connectivity, and secure data transmission systems. This partnership also supports ESG-aligned initiatives through energy-efficient network expansion.

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### Shared Objectives:

- Finance and deploy next-generation networks
  - Invest in smart city and IoT platforms
  - Bridge the digital divide in emerging markets
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## 5. Baloise Group

**Sector:** Insurance, Mobility & Smart Living

**Headquarters:** Basel, Switzerland

### Why Baloise?

Baloise is an innovator in combining insurance with digital lifestyle and mobility solutions. Their forward-looking strategy on mobility-as-a-service (MaaS) and home ecosystems aligns perfectly with A. REAL INVESTMENTS SA interest in the future of living, transport, and integrated insurance.

### Strategic Fit:

Together, A. REAL INVESTMENTS SA and Baloise co-invest in start-ups and digital platforms that redefine mobility, such as electric vehicle insurance, smart home coverage, and ride-sharing insurance bundles. The partnership enhances A. REAL INVESTMENTS SA exposure to evolving urban consumption trends.

### Shared Objectives:

- Invest in digital-first insurance products
  - Support innovation in mobility and urban living
  - Promote user-centric, flexible coverage models
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## 6. Lamprell Plc

**Sector:** Offshore Engineering & Renewable Energy

**Headquarters:** UAE / UK

### Why Lamprell?

Lamprell is a leading provider of fabrication and engineering services for the global energy market.

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growing expertise in offshore wind and renewable infrastructure. A. REAL INVESTMENTS SA selected Lamprell as a strategic partner to support the energy transition and decarbonization efforts.

**Strategic Fit:**

The partnership targets co-investment in offshore wind farms, green hydrogen platforms, and modular fabrication facilities in the Middle East and Europe. Lamprell provides technical and execution capacity, while A. REAL INVESTMENTS SA brings structured capital and project oversight.

**Shared Objectives:**

- Scale offshore renewable energy infrastructure
- Reduce carbon intensity of energy portfolios
- Support EU and MENA green energy goals

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## Conclusion

A. REAL INVESTMENTS SA partnerships are designed with a long-term strategic lens combining industry depth, capital strength, and future-ready innovation. Each partner brings unique strengths that complement A. REAL INVESTMENTS SA diversified investment mandate. These relationships not only strengthen A. REAL INVESTMENTS SA portfolio performance but also position the company as a pivotal enabler of transformation across industries.

